



Logistics – Disrupted..

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Ally Global Logistics

- Founded AGL in 2013
- Family Owned, Forest Products specific freight forwarder
- 60 Employees headquartered in Weymouth, MA with an operations office in Jacksonville, FL
- Contracts with 13 Steamship lines and 800 trucking companies
- 2021 – Exported 28,394 containers & 3,555 domestic trucks
- 2022 – On pace to export 28,500 containers & 5,825 domestic trucks



Covid-19

The Beginning of the supply chain
“breaking”



- Europe on Total Lockdown
- China on Total Lockdown
- Vietnam on Total Lockdown
- USA Fragmented depending on the State
- Vessels pulled from rotation



Port Closures (2022)

What Does a Port Closure due to COVID mean for the supply chain?

- Vessels Omitting/Pulled from Rotation
- Staffing
- OBLs in process, containers that have arrived
- Equipment availability
- Ningbo, China 3rd Largest Port in the world
- Shanghai , China 1st Largest Port in the world



Port Congestion

West Coast

- LA/Long Beach – 104 Vessels waiting (12 day delay on avg)
- SeaTac – 27 vessels waiting (10 day delay on avg)
- Oakland – 2 vessels waiting (4-7 day delays on avg)

East Coast

- NY/NJ Ports – 19 Vessels waiting (4-7 day delays on avg)
- Savannah – 38 Vessels waiting to berth (8-12 day delays on avg)
- Norfolk – 12 Vessels waiting (3-5 delays on avg)



Congestion

Continued..

Port congestion exposes additional issues in the supply chain (chassis, rails, etc)..

- New York, NY - Average 7.8 days
- Long Beach, CA – Average 10.2 days
- Los Angeles, CA – Average 14.0 days
- Charleston, SC – Average 7.7 days
- Savannah, GA – Average 9.1 days

Average Lead Times to secure Trucking

- Norfolk, VA – Average 8.2 days
- Kansas City, MO – Average 8.1 days
- Chicago, IL - Average 9.0 days
- Memphis, TN – Average 9.0 days
- Detroit, MI – Average 9.5 days



Congestion

Continued...

- ILWU Negotiations LA/LB. What does that mean for East Coast Ports?
- Record vessels inbound to USEC, Why?
- AB5 ruling in California, how does that affect the industry?



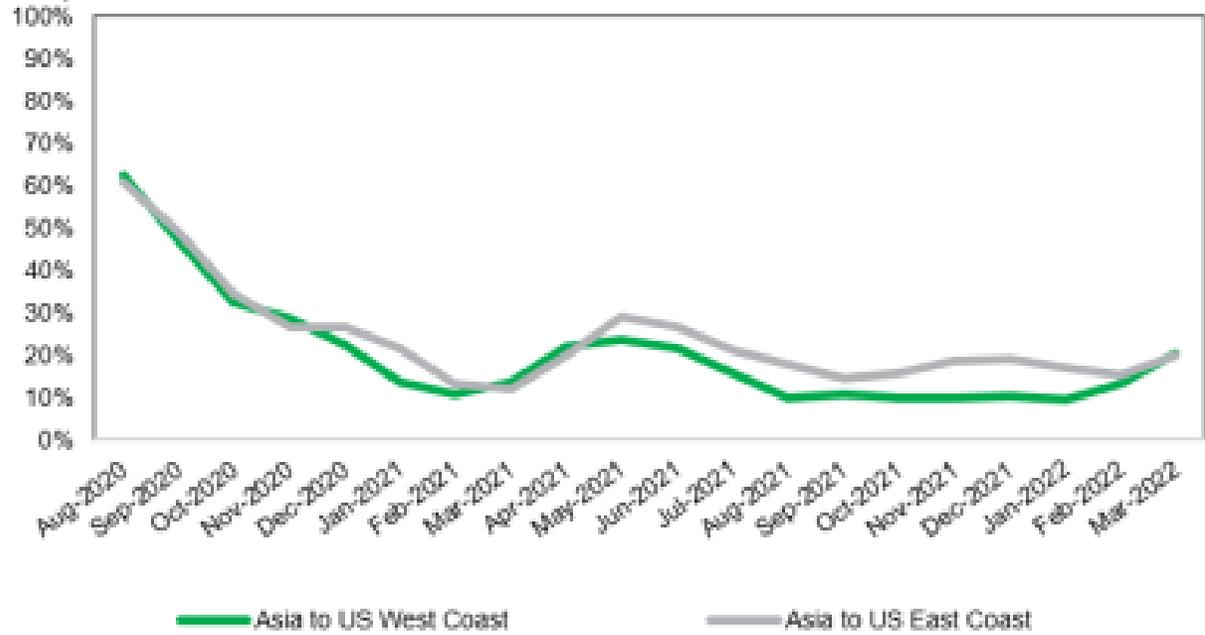
Vessel Reliability

June 2020 East Coast: 85%
January 2021 East Coast: 24%
June 2021 East Coast: 23%
January 2022 East Coast: 11%
May 2022 East Coast: 16%

June 2020 West Coast: 86%
January 2021 West Coast: 17%
June 2021 West Coast: 18%
January 2022 West Coast: 10%
May 2022 West Coast: 15%

Trans-Pacific schedule reliability improved in March

Percentage of on-time arrivals of container ships. Ships are considered late if they arrive one calendar day or more after schedule



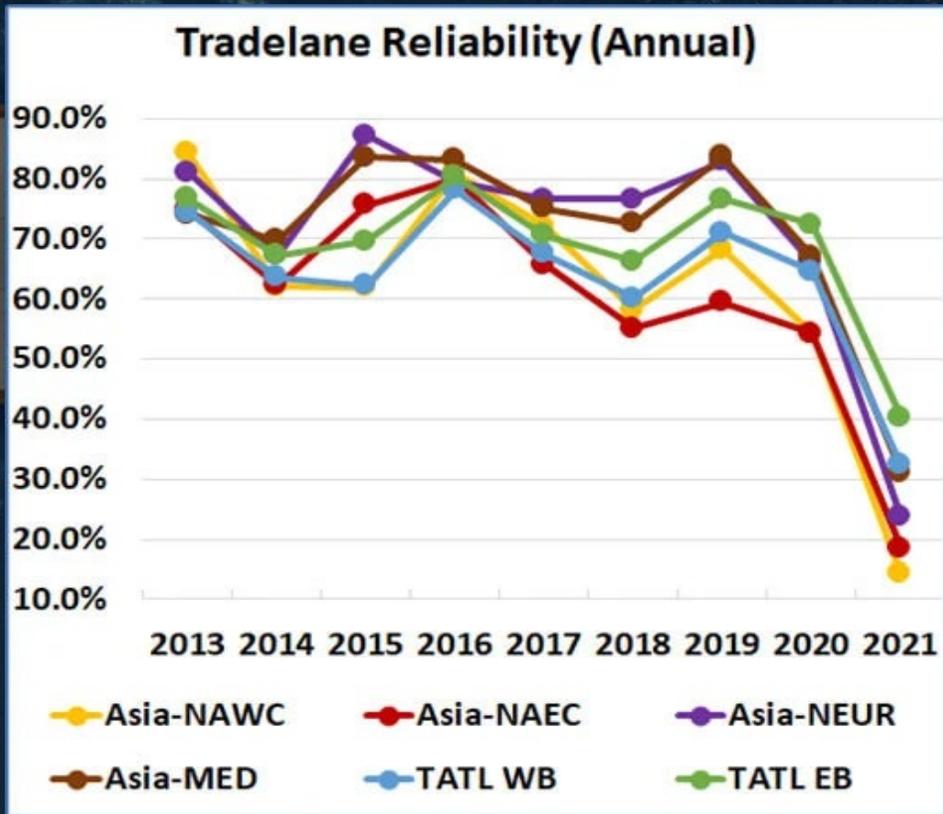
Source: Sea-Intelligence Maritime Analysis

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Vessel Reliability

Continued...



- Snapshot of Vessel schedules from 2013-2021 on various trades



Future of Logistics..

- Pricing (What do we expect to see)
- Drayage Availability?
- Vessel Schedules
- Carriers Controlling (Manipulating) Space
- Blockchain Technology
- Other ways to ship? Transload facilities?



Thank you

